

FRITZ HANSEN IS LOOKING FOR A STORE MANAGER

WOULD YOU LIKE TO BECOME PART OF AN INTERNATIONAL ORGANISATION WHICH DESIGNS AND PRODUCES SOME OF THE WORLD'S MOST WELL-KNOWN FURNITURE?

We are looking for a Store Manager for our Copenhagen Concept Store. The ideal candidate is enthusiastic about design, experienced in retail, professional and well organized.

The Store Manager is in the front line of our value chain and one of the first personnel interactions with our customers therefore the Store Manager acts as the ambassador of Fritz Hansen and must live the following guidelines:

- Take an interest; the customer deserves your full attention
- Take the initiative and be proactive
- Take responsibility; customers and colleagues depend on you

The Store Manager must help build the Fritz Hansen brand in collaboration with Architects, Designers, partners, clients and colleagues - and be able to drive strong sales from the store.

The Store Manager is responsible for the daily operation of the store - and also for the proactive outreach to the A&D community in Copenhagen

KEY RESPONSIBILITIES

- Generating sales and servicing guests visiting the Concept Store
- Drive retail and residential trade sales through - and with the store team
- Become a product specialist to answer requests by phone, mail and in the store
- Prepare price quotes
- Implement in-store events and activities
- Send out newsletters from the store
- Report to the Retail Manager (sell-out figures, footfall, rotation etc.)
- We guarantee challenges and development – both personally and professionally
- Implement the VM guidelines and ensure that the VM level is maintained every day
- Take care of practical issues in connection to the store (electricity, heat, dialogue with the owner and the municipality)
- Man the store during opening hours

RESULT OBJECTIVES

- Sales of the store
- Campaign sales
- Rotation per m²
- Marketing activity plan

PROFESSIONAL SKILLS

- A relevant commercial education
- Minimum 5 years of retail sales experience - preferably working both with private and A&D network in Copenhagen
- Knowledge about - and interest in high-end furniture design
- High energy level and enthusiastic
- Business and result oriented
- Passionate and service minded
- Confident and experienced communicator



APPLICATION:

Please send your application and CV in Danish or English to info@hr23.dk before January 6th 2017.

HR23 is our HR Business Partner and will conduct the recruitment. Should you have any questions please do not hesitate to contact HR23 att: Rikke Uldal on +45 29 37 87 05.

